Patterns of change in psychological variables leading up to competition in superior versus inferior performers

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Patterns of change in psychological variables leading up to competition in superior versus inferior performers

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Abstract

The study explored patterns of change in a number of potentially performance-related variables (i.e., fatigue, social support, self-efficacy, autonomous motivation, mental skills) during the lead up to a competitive triathlon, and whether these patterns of change differed for relatively superior versus inferior performers. Forty-two triathletes completed an inventory measuring the study variables every other day during a two-week period leading up to competition. Performance was assessed using participants’ race time, and using a self-referenced relative score compared to personal best times. Multilevel growth curve analyses revealed significant differences in growth trajectories over the two week period in mental skills use, social support, and fatigue. The results provide novel insight into how athletes’ fluctuating psychological state in the two weeks prior to competition may be crucial in determining performance.

Keywords: Growth models, triathletes, sports performance
Patterns of change in psychological variables leading up to competition in superior versus inferior performers.

Identifying factors that may influence sports performance is a primary goal for researchers and practitioners, and currently represents one of the most highly coveted areas of research and practice (Martindale, Collins, & Daubney, 2005). However, a number of intrapersonal, interpersonal, and situational components can determine an athlete’s performance. Recognizing that the search for optimal performance requires a dynamic and multidimensional perspective will reflect the multilevel occurrences in humans when they compete. The extant literature has generally examined determinants of performance immediately prior to competition and paid little attention to how they unfold over time (Heazlewood & Burke, 2011). To this end, the aim of the current research was to explore patterns of change in a number of potentially performance-related variables during the two-week lead up to a competitive event. In addition, we explored whether the patterns of change differed for superior versus inferior performers.

Hardy, Jones, and Gould’s (1996) pyramid model of athletic performance describes a unifying framework which aids the understanding of the multiple factors that can impact athletic performance. The model posits that the foundations of peak performance are core motivational, personality, and philosophical foundations. While the latter two are unlikely to change in the lead up to an event, motivation may vary (Guay, Vallerand, & Blanchard, 2000). From a self-determination theory (Ryan & Deci, 2007) perspective, adaptive consequences are generally observed when motivation is autonomous, that is, when behavior originates from one’s sense of self rather than driven by extrinsic contingencies (Ryan & Deci, 2007). The few studies that have considered the link between motivation and sports performance have highlighted that autonomous motivation during training sessions is positively associated with subsequent performance (e.g., Gillet, Vallerand, & Rosnet, 2009);
however, this conclusion has not always been substantiated (Nezhad & Sani, 2012). This research has predominantly evaluated athletes’ performance using subjective perceptions provided by coaches, and has assessed motivation at the contextual level (i.e., relatively stable motivation towards a specific domain; Gillet et al., 2009). Therefore, it would be interesting to examine changes over time in autonomous motivation at a situational level and utilize an objective measure of athletes’ performance.

A second motivational cognition that may be associated with ideal performance states is self-efficacy (Krane & Williams, 2006), which can be described as a person’s perception of their ability to perform successfully in a specific activity (Bandura, 1997). Self-efficacy stimulates effort towards an activity and the amount of persistence one exhibits in the face of failure or adversity (Bandura, 1997). Unsurprisingly, therefore, self-efficacy has been consistently and positively related to athletic performance (e.g., Gilson, Chow, & Feltz, 2012). However, the strength of the relationship between self-efficacy and sports performance was often weaker than expected. Research is warranted, therefore, to examine whether the influence of self-efficacy on sports performance changes over time, and whether such patterns of change differ for superior versus inferior performers. For example, it is possible that less successful performers experience a steeper decline in self-efficacy as competition approaches, compared to successful performers.

Hardy et al’s (1996) pyramid model proposes that core motivational foundations must be supplemented with appropriate psychological skills and adversity-coping strategies. Guided imagery, goal setting, and arousal control, to name a few, can be utilized during training and competition to control one’s emotional and cognitive processes with the anticipation of actualizing the ideal performance state. Although sport psychologists have adopted these techniques for decades, alternative perspectives have reported that efforts to control, eliminate, or suppress internal thoughts may have the opposite effect (Schwanhausser,
It has been argued that many of the interventions in applied sport psychology which teach mental skills techniques are based upon unverified hypotheses, rather than on scientific evidence (Morgan, 1997; Robazza, Pellizzari, & Hanin, 2004). Therefore, research is required to determine the role mental skills techniques may play in influencing objective sports performance.

In addition to psychological skills, adversity-coping strategies are theorized to be critical to the development of successful performances (Hardy et al., 1996). Social support has been increasingly identified as such a valuable strategy (Freeman & Rees, 2009), yet has received little attention within the sports performance literature (Harmison, 2011). High-achieving sports people require support with everyday issues and sport-specific demands, including concerns surrounding competition (Freeman, Coffee, & Rees, 2011). This support may result in the benign appraisal of stressful events, or an assignment of resources leading to greater coping (Freeman et al., 2011), which may lead to greater performance. Moreover, superior performers may experience robust and stable social support networks in the lead up to competition, compared to inferior performers. Therefore, it would be interesting to examine whether the influence of social support changes during the pre-competition period. For instance, superior performers may potentially experience a steeper incline in social support as competition approaches compared to less superior performers.

In addition to appropriate cognitions, the ideal performance state is also influenced by physiological parameters (Hardy et al., 1996). An inevitable characteristic during the career of any athlete is physiological fatigue, constituting symptoms of tiredness which advance when athletes endure high volume training (Derman et al., 1997). Failure to adequately recover from training can produce a state of fatigue which leads to a decline in athletic performance (Mujika, 2011). From a psychological perspective, the perception of fatigue may limit performance, as well as the actual capability of the skeletal muscles (Marcora,
This proposal has been tested utilizing simulated sport protocols exploring components of performance (e.g., speed); however, research is required to assess perceptions of fatigue in the build up to actual sports performance.

Hardy et al’s (1996) framework and the reviewed research implies that a multitude of psychological factors influence athletic performance. Much of the existing evidence, however, has assessed athletic performance using subjective outcomes such as evaluation by coach or on self-perceptions of performance, leading to conflicting and inconsistent findings that lack implications for objective performance. In addition, many of the potential performance determinants discussed may vary over time, which emphasizes the importance of examining athletes’ responses during the lead up to a competitive event through a process oriented (i.e., change-over-time) research design. The few investigations on such a theme have looked at pre-competition periods of 24 and 48 hours (e.g., Wiggins, 1998; Swain & Jones, 1993). When using a somewhat limited pre-event phase, however, performance influences have remained stable during the time leading up to the event. As such, the exploration of a larger pre-competition period could allow a more comprehensive insight into the changes that may occur as athletes near competition (Wiggins, 1998), and whether the rate of change is different for superior and inferior performers.

In sum, the aim of the current research was to explore whether a number of variables that have the potential to influence sports performance change during the two-week period leading up to competition. A two-week period allowed for interesting patterns of growth to be identified while not overburdening participants and reducing the quality of the data. Based on relevant components of Hardy et al’s (1996) model of athletic performance, the study variables included autonomous motivation, self-efficacy, mental skills use, social support, and perceptions of fatigue. We also explored whether the patterns of change in the study variables differed for superior versus inferior performers.
In accordance with the literature considered above, it was hypothesized that all variables would show some degree of change over the two-week period; however, specific rates of change were not hypothesized. It was also expected that athletes who performed successfully would report higher levels of self-efficacy, social support, mental skills use, and autonomous motivation, in addition to lower levels of perceptions of fatigue, compared to less successful performers. Finally, it was speculated that differences in the study variables between high and low performers would be particularly seen nearer to the competitive event.

Method

Participants and Procedures

Participants comprised 42 athletes (30 male, 12 female; \( M \) age = 29.6 years, \( SD = 7.1, \) range 22-51), who competed in an Olympic distance triathlon (1.5 kilometres swim, 40 kilometres bike, 10 kilometres run) between June and August 2013. The participants had, on average, 2.4 years (\( SD = 3.4 \)) competitive experience in their sport and spent 8.3 (\( SD = 3.5 \)) hours per week training. Participants represented competitive recreational athletes; therefore, these athletes were not paid to compete and they do not represent elite level athletes.

Ethical approval was obtained from a university ethics committee, and the study was conducted according to APA guidelines. Prospective athletes were recruited through a local open water swimming venue, and provided with information outlining the purpose and procedures of the research. Athletes under the age of 18 were not allowed to participate and participants were informed that their involvement was anonymous and voluntary. First, participants were instructed to complete an informed consent form and record their personal best race time (in minutes) that they had accomplished in an Olympic distance triathlon. Two-weeks prior to their next triathlon, participants completed an inventory measuring the study variables (with the exception of performance) and were instructed to complete the same questions every other day during the two-weeks leading up to their competitive triathlon, with
the final measure being completed on the morning of the competition. All participants completed the inventory on eight separate occasions and questions took approximately five minutes to complete each time. Finally, participants’ performance time was recorded on completion of the triathlon; this was obtained from the official records provided by the race organizers in one of six triathlons.

**Measures**

**Performance.** Performance was measured in two ways. Normative performance was assessed using participants’ time (in minutes) obtained from the official records provided by the race organizers. As an indicator of individuals’ self-referenced performance, the difference in performance time compared to their personal best was converted into a percentage score. For example, a score of -11 meant that the participant had performed 11 percent better than their previous best, and a score of 13 indicated that the participant had performed 13 percent worse than their previous best.

**Autonomous motivation.** Autonomous motivation was assessed using two items from the Situational Motivation Scale (SIMS; Guay et al., 2000) alongside one item from the Behavioural Regulation in Sport Questionnaire (BRSQ; Lonsdale, Hodge, & Rose, 2008). This was because the SIMS does not measure integrated regulation, which is an important facet of autonomous motivation (Ryan & Deci, 2007). The items were “Because I think that training is interesting”, “Because I am doing it for my own good”, and “Because what I do in training is an expression of who I am”. These items were selected from the SIMS and BRSQ as they had the highest factor loadings onto their respective latent factor and acceptable reliability in original validation work (Guay et al., 2000 & Lonsdale et al., 2008). Athletes indicated the reasons for which they were currently training for their triathlon on a seven-point scale ranging from 1 (corresponds not at all) to 7 (corresponds exactly).
**Self-efficacy.** Self-efficacy was measured using two items from the self-confidence subscale of the Competitive State Anxiety Inventory-2 (Martens, Vealey, Burton, Bump, & Smith, 1990). These items were chosen from the original instrument as they had acceptable factor loadings and reliability in a previous validation study (Martens et al., 1990) and were deemed to have good face validity. Participants were asked to reflect on how they felt about their upcoming triathlon (e.g., “I feel confident I can meet the challenge” and “I feel self-confident”) on a four-point scale anchored by 1 (not at all) to 4 (very much so).

**Mental skills use.** Athletes’ use of mental skills during training was assessed using the practice subscale of the Test of Performance Strategies (TOPS; Thomas, Murphy, & Hardy, 1999). One item each from the self-talk (“I motivate myself to train through positive self-talk”), emotional control (“I have trouble controlling emotions when things are not going well”), automaticity (“I am able to perform skills without consciously thinking”), goal setting (“I set very specific training goals”), imagery (“When I visualise my performance, I imagine what it will feel like”), activation (“In training, I can get my intensity levels just right”), relaxation (“I use relaxation techniques to improve my performance”), and attentional control (“I am able to control distracting thoughts when training”) subscales were used. Participants were asked to indicate how frequently each item applied to them in the last couple of days ranging from 1 (never) to 5 (always). These items were selected from the TOPS as they had the highest factor loadings on their respective factor and acceptable reliability in previous validation work (Thomas et al., 1999).

**Social support.** Athletes’ perceived social support was assessed using items from the Perceived Available Support in Sport Questionnaire (Freeman et al., 2011). One item each from the emotional support (“To what extent would someone care for you”), esteem support (“To what extent would someone boost your sense of competence”), informational support (“To what extent would someone give you advice about performing in your competition”),
and tangible support (“To what extent would someone do things for you at competition”) subscales were used. Participants were asked to indicate how they currently felt about each item ranging from 1 (*not at all*) to 4 (*very much so*). These items were chosen from the original instrument as they had acceptable factor loadings on their respective latent factor and reliability in original validation work (Freeman et al., 2011), and were deemed to have good face validity.

**Perceptions of fatigue.** Fatigue was assessed using the fatigue subscale from the Profile of Mood States (POMS; McNair, Lorr, & Droppleman, 1992; i.e., “I feel physically worn out” and “I feel physically exhausted”). Participants were instructed to consider the degree to which they were currently experiencing the items on a five-point scale anchored by 1 (*not at all true*) to 5 (*very true*). These items were selected from the POMS as they had the highest factor loadings in previous research and acceptable reliability (e.g., Beedie, Terry, & Lane, 2000).

**Data Analysis**

Study hypotheses were investigated using multilevel growth models employing MLwiN 2.26 software (Rasbash, Steele, Browne, & Goldstein, 2012). Two levels of analysis were specified. Level 1 constituted the repeated observations of the study variables, which were nested within triathletes, who comprised Level 2 in the analysis. Therefore, the sample size at Level 1 was 336 (42 participants over eight time waves). The first part of the analysis examined whether the study variables significantly changed over the two-week pre-competition period. This was achieved by including in a step wise fashion, linear, quadratic, and cubic effects of time as predictors of each variable (one unconditional growth model was constructed for each psychological variable). Time was centred on the morning of competition (i.e., the morning of competition was labelled zero, with increasing values the further from competition), therefore, the intercept represented the average score for the
variable on the morning of competition and the slopes for time represented the rate of change in the study variable. The intercept and slope coefficients were explored as random effects to establish the extent of between-person variation in the intercepts and rates of change of all psychological variables under investigation (i.e., Do triathletes differ in their scores and rate of change in scores?).

The second part of the analysis aimed to ascertain whether any between-person variation in the intercept or slope parameters found in the first step could be accounted for by the two performance-based predictors (i.e., Do high and low performers differ in their scores and rate of change?). Specifically, the normative performance variable was added to the unconditional growth models as a main effect, which established whether the relevant psychological variable on the morning of competition differed across high and low performers. Normative performance × time interaction terms were also included in the models to establish whether the study variables changed over the two-week period differently for high performers and low performers. To maintain parsimony, only significant predictors of the intercepts or slopes (or associated between-person variance) were retained in the final models presented. These models were then repeated with the self-referenced performance variable replacing normative performance.

**Results**

**Preliminary analysis**

Table 1 displays intraclass correlation coefficients for all study variables, descriptive statistics for each of the eight measurement occasions, as well as median Cronbach’s alpha coefficients for all study variables. Cronbach’s alpha coefficients revealed that all subscales demonstrated adequate scale score reliability. Intraclass correlation coefficients ranged from .47 to .88, indicating that between 12 and 53 percent of the variance in the study variables were attributable to the within-person level.
Primary analysis (see Table 2 and Table 3)

Autonomous motivation. The first part of the analysis indicated significant cubic effects of time. Autonomous motivation decreased slightly two weeks before competition, followed by a slight increase as the athletes prepared to compete, and finally a decrease in the days prior to competition. No between-person variation in growth parameters was observed. Note that in this model, and all subsequent growth models, modeling the between-person variance of the cubic growth parameter could not be estimated due to nonconvergence of the models. However, the between-person variance of the intercept term was significant, indicating that autonomous motivation on the morning of competition varied across participants. Inclusion of either performance variable as a predictor of the intercept revealed that no differences existed in autonomous motivation between successful and non-successful performers on the morning of the competition. Furthermore, non-significant performance × time interactions suggested no differences in the patterns of change in autonomous motivation across high versus low performers. See Figure 1a for a visual representation of the rate of change in autonomous motivation.

Self-efficacy. The first part of the analysis indicated significant cubic effects of time. Self-efficacy decreased slightly two weeks before competition, followed by a slight increase as athletes get ready to compete, and finally a decrease leading up to competition. The between-person variance of the linear and quadratic growth parameters was statistically significant, meaning that the rate of change differed across individuals. Also, the between-person variance of the intercept term was significant, suggesting that self-efficacy on the morning of competition varied across participants. Inclusion of either performance variable as a predictor of the intercept revealed that no differences existed in self-efficacy between successful and non-successful performers on the morning of the competition. Furthermore, non-significant performance × time interactions suggested no differences in the patterns of change in self-efficacy.
change in self-efficacy across high versus low performers. See Figure 1b for a visual representation of the rate of change in self-efficacy.

**Mental skills use.** The first part of the analysis indicated significant cubic effects of time. No between-person variance in growth parameters was observed. The between-person variance of the intercept term was significant, meaning that mental skills use on the morning of competition varied across participants. Inclusion of the self-referenced performance variable as a predictor of the intercept indicated that successful performers reported higher levels of mental skills use compared to less successful performers on the morning of competition. Non-significant performance × time interactions suggested no differences in the patterns of change in mental skills use across high versus low performers (using self-referenced criteria; Figure 1c). Utilizing the normative performance variable, no differences were observed on the morning of the competition. However, a significant performance × linear time interaction was observed, which indicated worse performers’ mental skills use increased more during the two-weeks leading up to competition, compared to better performers (Figure 2a).

**Social support.** The first part of the analysis revealed significant cubic effects of time. Furthermore, significant between-person variance in the linear growth parameter was observed. The between-person variance of the intercept term was significant, meaning that social support on the morning of competition varied across participants. Inclusion of the self-referenced performance variable as a predictor of the intercept revealed that higher performers reported higher levels of social support compared to low performers on the morning of competition. Furthermore, significant self-referenced performance × linear time interactions indicated that the difference in social support across high and low performers grew larger as the competition drew closer (Figure 1d). Inclusion of the normative performance variable revealed no differences on the morning of competition but a significant
performance \times \text{linear time interaction}. This suggested that differences between better and worse performers’ social support tended to manifest as the competition drew closer (with worse performers reporting higher social support; Figure 2b).

**Perceptions of fatigue.** The first part of the analysis revealed that perceptions of fatigue did not significantly change over the pre-competition period. However, significant between-person variation in the linear and quadratic growth parameters was observed. Furthermore, the between-person variance of the intercept term was significant, meaning that perceptions of fatigue on the morning of competition varied across participants. Inclusion of the self-referenced performance variable as a predictor of the intercept indicated that no differences occurred between successful and non-successful performers on the morning of the competition. Nonetheless, a significant self-referenced performance \times \text{quadratic time interaction} suggested that better performers’ perceptions of fatigue slightly increased between 14 and eight days to competition, before decreasing during the lead up to competition. In contrast, low performers’ perceptions of fatigue decreased to a small degree and relatively linearly during the lead up to competition (Figure 1e). Inclusion of the normative performance variable revealed no differences on the morning of competition. However, a significant performance \times \text{linear time interaction} indicated that better performers’ perceptions of fatigue decreased more compared to worse performers (Figure 2c). Figure 2c also suggests clear differences between the high and low performers at the beginning of the study (high performing athletes are more fatigued two weeks from competition).

**Discussion**

Given that the identification of factors that may influence sports performance is a fundamental objective for researchers and practitioners, and that the extant literature has largely examined determinants of performance immediately prior to competition, it is important to understand how the potential determinants of successful performance unfold
over time. In this study we extended previous performance research by examining changes in
a number of variables that have the potential to influence sports performance during the two-
week period leading up to competition. In addition, we explored whether the patterns of
change differed for superior versus inferior performers. The results lent some support to the
study hypotheses; all variables did demonstrate some degree of change over the two-week
pre-competition period and differences existed between superior and inferior performers in
some of the study variables.

Consonant with our predictions, autonomous motivation significantly changed during
the pre-competition period, supporting the notion that external events can change ones
situational intrinsic motivation for a given activity. Autonomous motivation decreased
slightly two weeks before competition, followed by a slight increase as the athletes prepared
to compete, and finally a decrease in the days prior to competition. These changes in
autonomous motivation did not differ for superior versus inferior performers nor were
differences observed on the morning of competition, contradicting previous research (Gillet
et al., 2009). Rather, the findings provide support for Nezhad and Sani’s (2012) recent
conclusions that self-determined motivation during training did not predict subsequent
competitive performance. The fact that we, and other researchers, have investigated the
independent influences of particular types of motivation (i.e., just autonomous motivation)
may explain these equivocal findings. Instead, it may be beneficial for motivational profiles
to be considered, such as a combination of high autonomous and certain controlling motives,
and how these relate to sports performance. Research with elite track and field athletes and
recreational athletes suggests that a motivational profile containing high self-determined and
non-self-determined motivation may lead to successful sports performance (Mallett &
Hanrahan, 2004; Vlachopoulos, Karageorghis, & Terry, 2000).
Similar to autonomous motivation, self-efficacy significantly changed over the two-weeks leading up to competition. Self-efficacy decreased slightly two weeks before competition, followed by a slight increase as athletes get ready to compete, and finally a decrease leading up to competition. This supports the notion that efficacy beliefs can be altered by intervening experiences (Bandura, 1997). However, the rates of change in self-efficacy did not differ for superior versus inferior performers, nor were there differences on the morning of competition. These findings contradict existing literature that indicates positive and significant correlations between self-efficacy and subsequent performance in a number of sports (Ede, Hwang, & Feltz, 2011). The concordance between the self-efficacy and performance measures may explain such results. As we were interested in measuring race time as our performance measure, then it may have been advantageous for the self-efficacy measure to ask participants how confident they are that they will perform a personal best time, opposed to general self-efficacy statements. The use of concordant measures may have resulted in significant relationships between self-efficacy and performance emerging during the lead up to competition. Alternatively, it may be possible that self-efficacy is not important for sports performance or may only be indirectly related to performance through performance-related mediators.

Our results demonstrated that those who performed well (compared to self-referenced criteria, but not normative criteria) reported higher mental skills use on the morning of competition, compared to those individuals who performed inferiorly. Our results parallel those presented by Thelwell, Greenlees, and Weston (2006), who reported that individuals using mental skills prior to competition were more likely to perform successfully on a number of performance subcomponents assessed during competitive soccer matches. However, the benefits of mental skills may not be so definitive when considering normative performance. Worse performing triathletes increased their use of mental skills over the two-
week period of the study, whereas better performing triathletes did not. More consistent mental skills use rather than suddenly applying mental skills as competition nears may help to avoid detrimental performance that may result from utilizing unfamiliar techniques during competition (Gould, Dieffenbach, & Moffett, 2002).

This different pattern of mental skills use and associations with normative performance and self-referenced performance may suggest that these self-regulatory processes may serve different functions. If a poor performance relative to normative standards was expected during the lead up to competition (as is often the case) then mental skills can be used to maintain investment in the triathlon (e.g., through goal setting and positive imagery). Superior normative performers may not require mental skills to maintain invested in the lead up to competition. On the flip side, mental skills may help to improve one’s own (i.e., self-references) performance because of the performance enhancement properties of mental skill use.

Significant changes and differences over time were observed for social support. Those individuals performing superiorly (using self-referenced criteria) had higher levels of social support on the morning of competition, compared to those performing inferiorly. In addition, this difference in social support grew larger as the competition drew closer. This finding is in accordance with results of previous research implying that social support represents a valuable component in actual sports performance (Freeman & Rees, 2009). Surprisingly, however, consideration of normative performance did not convey supporting results. Differences in social support between successful and unsuccessful performers tended to emerge as competition neared, with unsuccessful performers reporting higher social support. As triathlon is an individual sport, it could be that successful performers do not require the large social support resources that are found in other sports (i.e., team sports). Successful performers may experience robust and stable social support networks during
regular training sessions to help with everyday issues and sport-specific demands; however, once competition approaches it becomes an individual challenge where successful performers require less social support. Findings from this study provide new insights into the importance of social support for self-referenced performance, but not normative performance. It is possible that the type of performance measure utilized in research on social support and sports performance could explain such inconsistent findings.

Last, differences existed in the patterns of change in perceptions of fatigue across high versus low performers, supporting the conception that the perception of fatigue may limit performance (Marcora, 2009). When considering normative performance, the decline in fatigue during the lead up to competition tended to be greater for successful performers. The graphical representation of change also implied that high performers are more fatigued two weeks prior to performance, compared to less successful performers. These differences and patterns likely reflect a typical training schedule of successful triathletes during the lead up to a competitive event (i.e., intense training followed by a significant reduction in the lead up to an event). A similar, but less marked pattern of fatigue was also demonstrated in successful triathletes using self-referenced performance criteria. The psychological perception of fatigue during the lead up to competition is a major factor in successful athletic performance (e.g., Marcora, 2009). The patterns observed in our findings seem to suggest that better performers are more successful in managing psychological aspects of fatigue during competition preparation. This is particularly interesting given that perceptions of fatigue did not differ on the morning of competition across successful and unsuccessful performers. Therefore, it may be the perception of declining fatigue that is important for sports performance, rather than actual levels of fatigue (notwithstanding extreme levels of fatigue).

Taken together, findings convey that a number of performance-related variables change during the two-week period leading up to competition and these patterns may
influence both self-referenced and normative performance. However, our motivational
variables (autonomous motivation and self-efficacy) were less influential in sports
performance than anticipated. It could be that motivational variables are more important for
training than competition, as these core motivational cognitions may help athletes to develop
the appropriate psychological skills and adversity coping strategies during training that will
prepare them to enter a competition in an ideal performance state. For example, it is possible
that the proximal antecedents of Hardy et al’s (1996) model (mental skills and fatigue) are
more important for actual sports performance than the distal antecedents (motivation and self-
efficacy). Overall, athletes may report a similar psychological state on the morning of
competition, but the preceding two weeks may be a crucial period in determining
performance level.

The change-over-time data further reiterates the importance of process orientated
research designs. If athlete’s perceptions of fatigue (for example) were only measured
immediately prior to performance, it may not be considered an influential factor for superior
athletic performance. The undertaking of further temporal based research could be
instrumental to the applied sport psychologist concerning interventions for athletes (Hanton,
Thomas, & Maynard, 2004) and the researcher developing models of human performance.

Limitations and Future Directions

Further exploration of the variability of the study variables across different talent
levels is warranted. For example, do determinants of performance differ as a function of
competitive experience or level of expertise? It is also important to consider that every race
may not be a priority race for recreational athletes; therefore, individuals’ goals and
expectations may vary. It could be argued, however, that recreational triathletes compete in
less triathlons in a season, therefore, having different levels of expectation would be less
likely. Also, some key issues related to the sport of triathlon may need consideration, for
instance, each triathlon venue may include unique features (e.g., different terrain and varying levels of elevation) that could influence performance to some degree.

A further limitation of this study was that only a relatively small sample of athletes competing in Olympic distance triathlons were assessed, therefore, future research should attempt to corroborate the findings in other sports and with larger samples to enhance the generalizability of the findings. In addition, original response scales were maintained in the present study, however, it is typical to extend response scales in diary studies or replace them with visual analog scales to provide more sensitivity to detect temporal fluctuations in ratings (McCormack, Horne, & Sheather, 1988).

Finally, the methodology used provides researchers with greater temporal insight into changes in performance variables than cross-sectional designs allow. However, longitudinal research assessing multiple performances would be beneficial to further confirm our findings. Moreover, further examination of Hardy et al’s (1996) model of athletic performance is required. While Hardy and colleagues state that all aspects of this model need to be considered for a complete understanding of athletic performance, it is possible that specific antecedents of the model are more important for task-specific ideal performance states. For instance, the proximal antecedents may be more important for sports performance than the distal antecedents or specific antecedents of the model become more or less important as competition draws closer.

**Conclusion**

The present study represents the primary attempt to examine changes in a number of variables that have the potential to influence sports performance during the two-week period leading up to competition, and explore whether the patterns of change differed for superior versus inferior performers. The key implication of the present research is to ensure that researchers and practitioners recognize that athletes may report a similar psychological state
on the morning of competition, but the preceding two weeks may be a crucial period in
determining performance level.

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development in Olympic champions. *Journal of Applied Sport Psychology,


Table 1

Means and Standard Deviations for all Variables at all Time Points

<table>
<thead>
<tr>
<th>Variable</th>
<th>ICC</th>
<th>α</th>
<th>14 days</th>
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<th>10 days</th>
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<td>Autonomous Motivation</td>
<td>.84</td>
<td>.67</td>
<td>5.06</td>
<td>1.10</td>
<td>4.94</td>
<td>1.13</td>
<td>4.99</td>
<td>1.09</td>
<td>4.96</td>
<td>1.06</td>
</tr>
<tr>
<td>Self-efficacy</td>
<td>.68</td>
<td>.80</td>
<td>3.03</td>
<td>.59</td>
<td>3.02</td>
<td>.67</td>
<td>3.00</td>
<td>.65</td>
<td>3.08</td>
<td>.65</td>
</tr>
<tr>
<td>Mental Skills Use</td>
<td>.76</td>
<td>.70</td>
<td>3.40</td>
<td>.52</td>
<td>3.42</td>
<td>.65</td>
<td>3.43</td>
<td>.54</td>
<td>3.37</td>
<td>.54</td>
</tr>
<tr>
<td>Social Support</td>
<td>.88</td>
<td>.86</td>
<td>3.35</td>
<td>.71</td>
<td>3.33</td>
<td>.73</td>
<td>3.30</td>
<td>.79</td>
<td>3.30</td>
<td>.78</td>
</tr>
<tr>
<td>Perceptions of Fatigue</td>
<td>.47</td>
<td>.85</td>
<td>2.30</td>
<td>.97</td>
<td>2.25</td>
<td>.9</td>
<td>2.55</td>
<td>.78</td>
<td>2.55</td>
<td>1.05</td>
</tr>
</tbody>
</table>

Note. ICC = Intraclass Correlation Coefficients, α = median Cronbach’s alpha coefficients over the eight measurement occasions
Table 2  

**Final Unconditional Growth Models Describing Changes in Study Variables over the Eight Measurement Occasions**

<table>
<thead>
<tr>
<th>Model</th>
<th>Outcome Variable</th>
<th>Autonomous Motivation</th>
<th>Self-efficacy</th>
<th>Mental Skills Use</th>
<th>Social Support</th>
<th>Perceptions of Fatigue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unconditional Growth Model</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Intercept</td>
<td></td>
<td>5.010**</td>
<td>3.073**</td>
<td>3.509**</td>
<td>3.326**</td>
<td>1.969**</td>
</tr>
<tr>
<td>Linear Time</td>
<td></td>
<td>0.116</td>
<td>0.100</td>
<td>-0.110*</td>
<td>0.069</td>
<td>0.158</td>
</tr>
<tr>
<td>Quadratic Time</td>
<td></td>
<td>-0.050*</td>
<td>-0.041*</td>
<td>0.026</td>
<td>-0.031**</td>
<td>-0.009</td>
</tr>
<tr>
<td>Cubic Time</td>
<td></td>
<td>0.005*</td>
<td>0.004*</td>
<td>-0.002*</td>
<td>0.003**</td>
<td>-0.001</td>
</tr>
<tr>
<td>Between-Person Variance Terms</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Intercept</td>
<td></td>
<td>1.119**</td>
<td>0.487**</td>
<td>0.231**</td>
<td>0.652**</td>
<td>1.588**</td>
</tr>
<tr>
<td>Linear time</td>
<td></td>
<td>0.021</td>
<td>0.044**</td>
<td>0.013</td>
<td>0.021**</td>
<td>0.182**</td>
</tr>
<tr>
<td>Quadratic time</td>
<td></td>
<td>0.000</td>
<td>0.001*</td>
<td>0.000</td>
<td>0.000</td>
<td>0.002*</td>
</tr>
</tbody>
</table>

*Note.* Due to model non-convergence the between-person variance of the cubic growth parameter could not be estimated. *p < .05. **p < .01
Table 3

Final Conditional Growth Models Describing Changes in Study Variables over the Eight Measurement Occasions

<table>
<thead>
<tr>
<th>Model</th>
<th>Outcome Variable</th>
<th>Autonomous Motivation</th>
<th>Self-efficacy</th>
<th>Mental Skills Use</th>
<th>Social Support</th>
<th>Perceptions of Fatigue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conditional Growth Model for</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Normative Performance</td>
<td>Intercept</td>
<td>5.010**</td>
<td>3.073**</td>
<td>3.509**</td>
<td>3.326**</td>
<td>1.969**</td>
</tr>
<tr>
<td>Linear time</td>
<td>0.116</td>
<td>0.100</td>
<td>-0.110*</td>
<td>0.069</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Quadratic time</td>
<td>-0.050*</td>
<td>-0.041*</td>
<td>0.026</td>
<td>-0.031**</td>
<td>-0.009</td>
<td></td>
</tr>
<tr>
<td>Cubic time</td>
<td>0.005*</td>
<td>0.004*</td>
<td>-0.002*</td>
<td>0.003**</td>
<td>-0.001</td>
<td></td>
</tr>
<tr>
<td>Performance</td>
<td>-</td>
<td>-</td>
<td>0.004</td>
<td>0.011</td>
<td>0.004</td>
<td></td>
</tr>
<tr>
<td>Performance × Linear time</td>
<td>-</td>
<td>-</td>
<td>-0.001*</td>
<td>-0.001*</td>
<td>-0.003**</td>
<td></td>
</tr>
<tr>
<td>Performance × Quadratic time</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Performance × Cubic time</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
</tbody>
</table>
| Note. A dashed line indicates that the term was not significant and was, therefore, removed from the final models. *p < .05. **p < .01
Figure 1. Growth curves for study variables as a function of self-referenced performance.

Figure 2. Growth curves for study variables as a function of normative performance.
1C
Mental Skills Use

1D
Social Support

Time Point

High
Low
Fatigue

Time Point

0.00 0.50 1.00 1.50 2.00 2.50 3.00
1E

High
Low

14 days 12 days 10 days 8 days 6 days 4 days 2 days morning

Note. High/Low performance was classified as one standard deviation +/- mean performance.
Note. High/Low performance was classified as one standard deviation +/- mean performance.